

# ECOSOFT RESILIENCE

March 2023



# ECOSOFT PRE-2022

Ecosoft was established in 1991 as a family water engineering company.

A single biggest company and a leader in Ukraine, Ecosoft became well known in Europe as a producer of high-quality yet affordable water purification equipment for domestic, commercial, and industrial use.

Since 2018 - proud member of BWT Group.

8 000<sub>m<sup>2</sup></sub>

facility

300

employees

20

production lines





February 24, 2022 – March 2022

# LOST

96% of inventory stocks lost

42% of capital assets

April – December 2022

# RECOVERED



100% of production processes

54% of 2021 sales thanks to the efforts of the remaining staff in Ukraine and new activities of Ecosoft 22

# ECOSOFT IN UKRAINE IRPIN

Office, manufacturing facilities  
and warehouse in Irpin. Again.

The entire team works in the restored  
office



**Valeriy Syerkov**  
Chief Commercial  
Officer



**Yuriy Chechailuk**  
Chief Operations Officer



**Rostyslav Mudryk**  
Chief Business  
Development



**Andrii Salatskyi**  
Chief Financial Officer



**Victoria Filipova**  
HR Director

# ECOSOFT 22 IN EUROPE

Operations in Boortmeerbeek Belgium

Part of the team moved to Belgium to work with international partners.



**Andrii Mitchenko**  
Chief Executive Officer

Ecosoft RESTORED  
manufacturing of 100% products  
in less than 8 months

# INJECTION MOULDING

4 machines+



# MEMBRANE ROLLING

50, 75, 100, 500 GPD RO elements



# MELT BLOW LINE FOR PP CARTRIDGES

2.5x10, 4.5x20, Dual grade, Bacteriostatic, Tailor made...



# DOMESTIC FILTERS ASSEMBLY

RO filters, Robust, Jugs, Cartridges



# ECOMIX+SOFTENERS

Automatic manufacturing unit for ECOMIX®



# PRODUCTION LINES

Containerized water treatment plants  
**Aquaboxes**



# PRODUCTION LINES

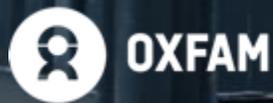
Assembly sections for:

- **softeners;**
- **drinking water filters.**
- **reverse osmosis systems;**



# Ecosoft helps to restore destroyed water infrastructure

Built and maintained more than 300 water treatment stations in collaboration with UNICEF, OXFAM, ICRC, CARITAS, ISRAAID, DRC



# INDUSTRIAL RO

**City:** Mykolaiv

**Capacity:** 6 - 48 m<sup>3</sup>/day

**Model:** industrial RO MO3

**Application:** drinking water supply for citizens

**Water source:** low quality tap water



80 UNITS

10 UNITS

# MODULAR WATER TREATMENT SYSTEM, CONTAINERIZED VERSION

**City:** areas with destroyed water supply infrastructure

**Capacity:** 120 m<sup>3</sup>/day

**Application:** drinking water supply for small and medium communities

**Water source:** well



NEW PRODUCT

60 UNITS

# COMPACT MOBILE WATER PURIFICATION SYSTEM OASIS

**City:** areas with destroyed water supply infrastructure

**Capacity:** 5000 l/day

**Application:** drinking water supply for small communities and groups

**Water source:** rivers, lakes



# AQUABOX by BWT AQUA

Sustainable business model:

**350 machines = 25 million  
liters\*5cEUR/liter**

5EUR/month subscription  
via BWT Aquabox application

**31 500 application users**



# NEW PRODUCTS IN 2022, ECOSOFT DEVELOPED



**CROSS90**  
compact design/smart system/ high capacity



**RObust 4000 for HoReCa**  
new and compact design, higher capacity, improved filtration system



**Absolute softener**  
in-house production/Ecomix inside

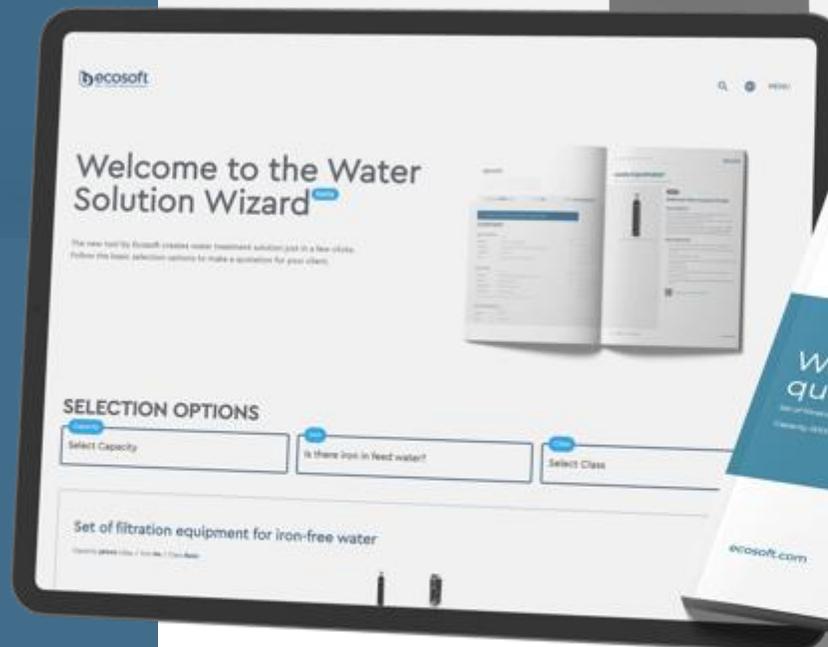
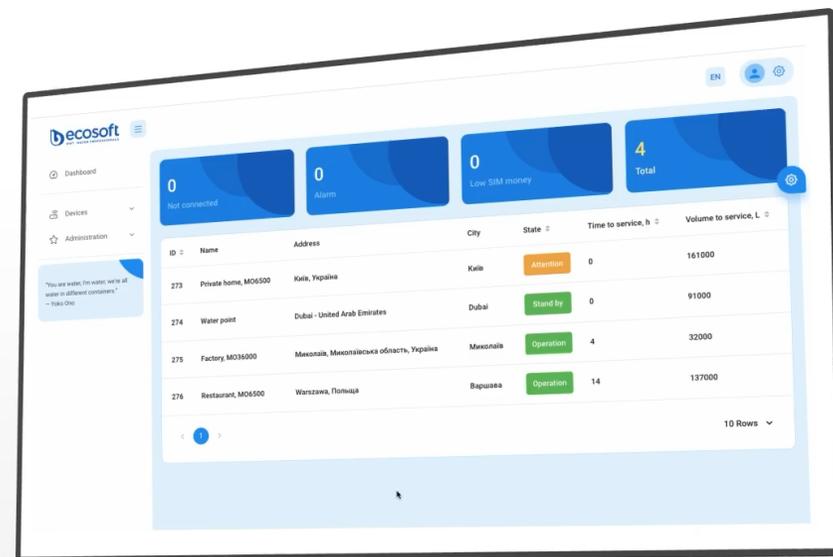


**MO20000 & MO30000**  
cost effective/smart architecture/saves space

# IT PRODUCTS DEVELOPMENT

Ecosoft improved **RODMS** — a remote control software for ROs

Developed and launched a new tool **Water Solution Wizard** on the website for generating quotation



Ecosoft filters are on stock in Ukraine,  
Belgium and Germany

**Welcome**